

## Our Expertise

Brill Neumann's extensive experience with senior-level searches spans academic, research, and business leadership positions at major colleges and universities, academic medical centers, and research institutes. We are intimately familiar with the requirements of and interplay between academic disciplines and important administrative services.

We bring to our engagements decades of senior management experience in not-for-profit organizations, commercial enterprises, and national search firms. We therefore have first-hand knowledge of key issues our clients face:

- Defining and aligning mission and goals with key constituencies;
- Building partnerships and coalitions to achieve objectives;
- Making thoughtful and judicious resource allocation decisions; and
- Steering organizations through challenging times.

Drawing on this experience, we have successfully identified, engaged, and recruited dozens of leaders nationwide.